

# Optimize your warehouse. Maximize your return.

In the renovation example below, we replace 6-lamp T5 fluorescent fixtures in a typical warehouse application (bottom of chart) with I-BEAM IBG LED high bay luminaires – and then build the solutions from there to optimize your warehouse capabilities and savings.

## Fluorescent vs IBG 24L (high efficiency) - 250 Luminaires

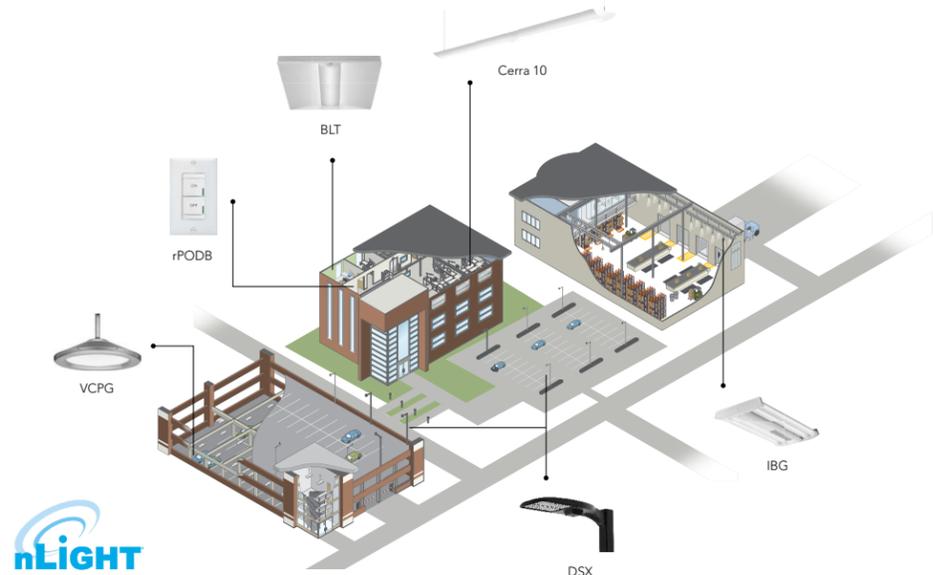
OPTIMIZED

System	Average yearly Operating Cost/Savings	Investment Drivers*
<b>Replace with:</b> IBG HEF LED High Bay with Integrated nLight® AIR Wireless Controls	\$8,723 / \$55,562	1.5 Years Payback / 65% IRR
<b>Replace with:</b> IBG HEF LED High Bay with Integrated Haleon™ Sensor	\$9,257 / \$55,028	1.5 Years Payback / 64% IRR
<b>Replace with:</b> IBG HEF LED High Bay	\$21,702 / \$42,583	1.5 Years Payback / 67% IRR
<b>Existing Lighting:</b> 6-Lamp T5HO Fluorescent High Bay Luminaire	\$64,285 (energy & maintenance)	

\*Figures are based on conversion from existing 365W 6-lamp T5HO fluorescent luminaires to new 136W IBG LED high bay luminaires. Savings and returns estimates assume \$0.10/kWh utility rate, 6,570 yearly operating hours, projected typical control system performance, and typical fluorescent lamp/ballast replacement and labor costs. Actual savings, payback period, and IRR may differ as a result of product cost, end-user environment, and application. IBG 24L with Haleon™ Sensor assumes 45% savings vs IBG w/o sensor using Occupancy + Daylight Harvesting. IBG 24L with nLight AIR Sensor assumes 60% savings vs IBG w/o sensor using Occupancy + Daylight Harvesting + Scheduling + Load Shedding + Integration with BMS.

### nLight® AIR wireless lighting controls

nLight AIR wireless lighting controls offer indoor and outdoor options that scale with your needs. Start with simple stand-alone networks that aid in meeting code compliance while saving money on deployment costs. Easily scale AIR wireless controls across your entire facility or campus and upgrade it to develop a sensory network to better connect your building and your occupants.



## Take Control of Your Warehouse

Your best in class solution

Visit [www.lithonia.com](http://www.lithonia.com) for more information



## The best solution starts with the most versatile choices in high bay and strip lighting

### Lithonia Lighting® I-BEAM® IBG High Bay

- Single platform design with the ability to select performance, distributions housings and control options, taking it from basic applications to complex environments, including unconditional spaces
- Saves up to 64% over fluorescent and even more against HID with high-efficiency options reaching greater than 180+ LPW

### Lithonia Lighting® CLX Strip Light

- Engineered to deliver up to 20,000 lumens and 160+ lumens per watt, CLX will save you 45% versus 2-lamp T8 fluorescent.
- The CLX LED strip light pushes the limits of what a strip light can be with its industry-leading performance, polished aesthetics and configurable options.



### Pair the luminaires with integrated wireless controls

- Turn lights off or dim them when the space is unoccupied, increasing energy savings and the life of your luminaires
- Light only the space you need with dimming and photocell settings

## Your best in class solution

Traditional lighting is the single largest energy expense for a warehouse. Investing in an energy-efficient lighting and controls solution from Lithonia Lighting® and nLight® can make a positive impact on your bottom line.

### Choose nLight® AIR option for the best controls solution

Reducing labor costs has never been easier. Choose factory-installed nLight AIR wireless controls with your LED high bays and strip lights.

#### nLight® AIR Wireless

- No additional hardware needed
- Simple phone application based commissioning for basic network
- Easily re-configure and maintain on-site
- DLC approved control system for additional rebates
- One system to learn for your indoor, outdoor and industrial applications

#### CLAIRITY™ Pro Mobile App



Makes configuration easy, no specialized devices or software to learn. Finish the job even faster by using the CLAIRITY™ Pro mobile app to start-up and commission a job with both feet safely on the ground.

#### nLight® AIR Adapter and ECLYPSE®



For regions that require advanced controls strategies like scheduling or demand response, nLight AIR easily connects to the nLight® ECLYPSE® to aid in energy code compliance while also increasing the functionality of the system beyond compliance.